



## North America Transportation

May 20, 2009

**To Our Key Vendors:** Transportation Requirements for shipping LTL Freight orders to all Ferguson Distribution Centers and Stores.

Ferguson has found that our ability to control the carriers being used for inbound shipments to our distribution centers and stores is invaluable to our success. This provides visibility to all inbound shipments, reduces congestion at our locations yards, and provides us with exception control and support from our partner carriers. This translates to improved customer service and increased sales in the market.

That being said; please comply with the following Inbound Freight Policy for Ferguson and subsidiaries:

***Inbound LTL Carrier Choice:*** The YRCW Group of carriers (including YRC, Holland, and Reddaway) is our corporate approved carrier when shipping LTL Inbound to all Ferguson stores and distribution centers. This is for all *Prepaid* shipments where you, the Vendor, are responsible for the freight charges, as well as for *Freight Collect* shipments where Ferguson is responsible for the freight charges. With the inbound volumes to all of our locations, this allows us to have visibility and track our inbound shipments. This becomes invaluable when for service to our customers and for Ferguson as we strive to control inventory levels and work towards shipments arriving based on arrival date requirements.

YRC has committed to us that they will negotiate competitive pricing with those vendors that currently do not have a program with any of the YRC carriers.

\*\*An explanation of the YRC program is attached.

Your compliance with these programs is appreciated and I am sure this will prove to add to not only our/your Carrier relationships, but our Vendor relationships as well. If you have any questions at all, please feel to contact me via email at [brad.marsh@wolseley.com](mailto:brad.marsh@wolseley.com).

Regards,

*Brad Marsh  
Director of Transportation  
Wolseley North America*